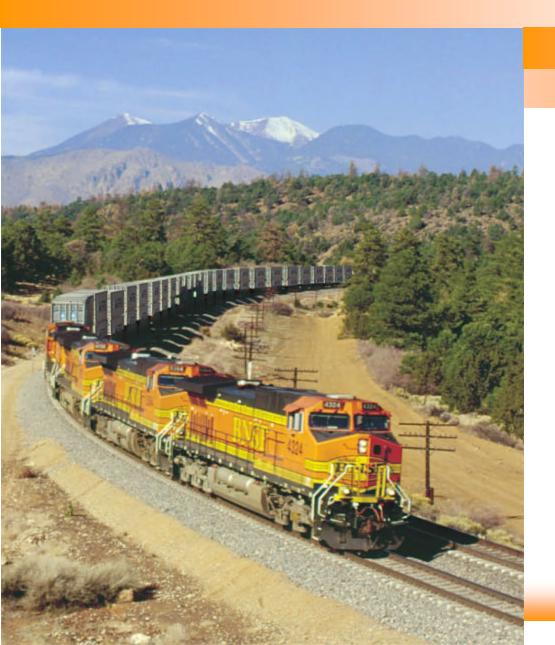
Burlington Northern Santa Fe Railway



Meeting the Growth Challenge

California Transportation
Commission

Rollin Bredenberg
Vice President
Service Design and Performance



December 2004

Rail Traffic Growth

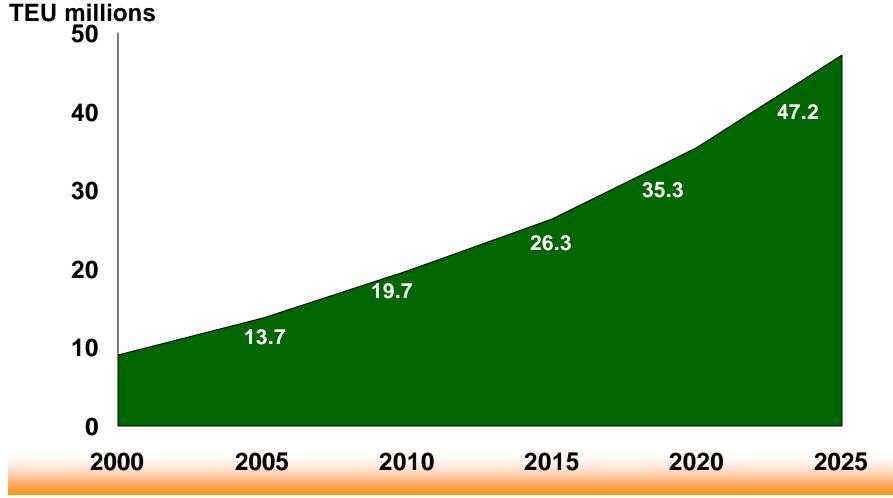
Los Angeles-Fullerton-San Bernardino

	<u>Current</u>	<u>2010</u>	<u>Change</u>
BNSF	226	313	38%
UP	182	246	35%
Passenger	197	255	29%

3-day period: Wednesday, Thursday and Friday

Transpacific Trade Expected to Grow

San Pedro Bay Ports Forecast Container Throughput



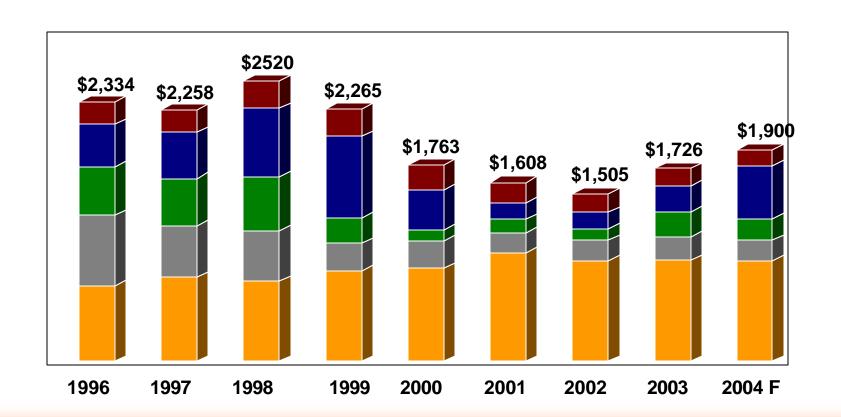
Source: Mercer

BNSF Capital Commitments

1996-2004

\$ Millions





Southern California Intermodal Facilities*

Capacity Investments

Total \$1.89 billion

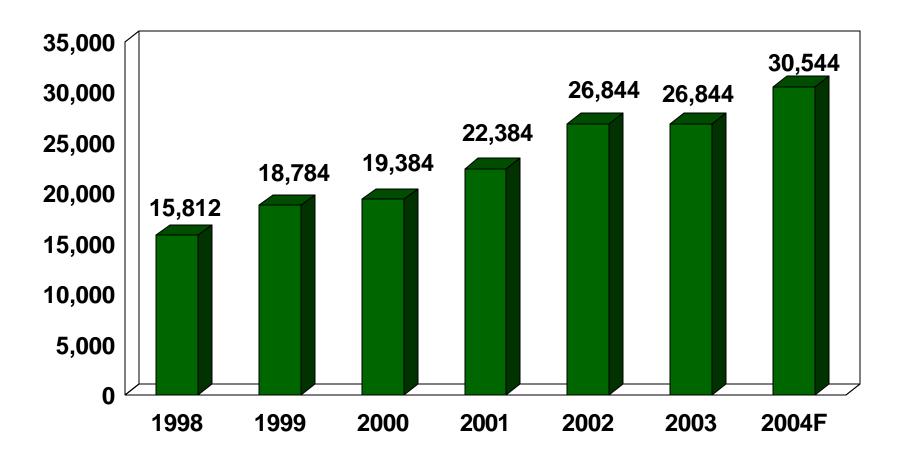
5



*Includes terminal and parking expansion and lift equipment

Ensuring Equipment Availability

Stackcar Capacity Has Doubled Since 1998



BNSF Major Track Investments

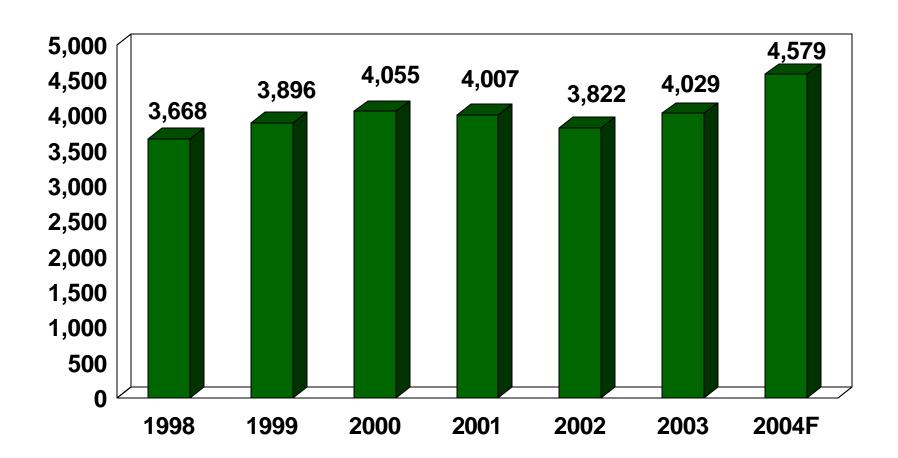
1994-2004

Total \$709.7 million

- \$45.3m San Bernardino main lines
- \$20.3m San Bernardino Triple Track & Summit Siding
- \$138.7m Centralized Traffic Control (CTC) Signalization of main lines
- \$15.8m Barstow Terminal and connections
- \$37.3m Melrose Fort Sumner, NM Double Track
- \$27.5m Clovis, NM Intermodal Capacity & R&D tracks
- \$175.7m Clovis, NM Barstow, CA Double Track
- \$63.9m Hereford Subdivision (West of Amarillo) Double Track
- \$185.2m Panhandle Subdivision (East of Amarillo) Double Track (includes start of Amarillo 3rd Main)

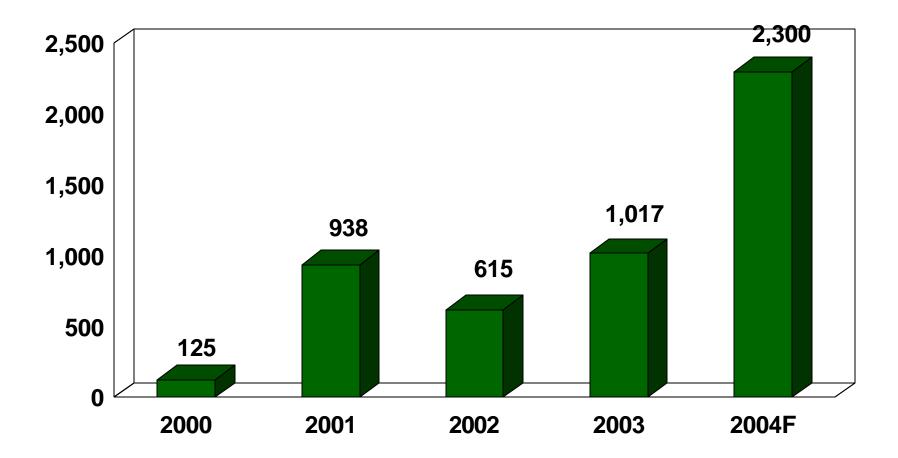
Expanding Locomotive Fleet

10% Added to Road Locomotive Fleet in 2004



Training and Hiring in Line with Demand

Adding Conductors for Growth



Transportation hiring only

Despite BNSF's investments, there is more to do:

- BNSF will continue to focus on:
 - Maintenance of grade crossing warning device programs
 - Construction of near-dock and on-dock facilities
- The SCRRA/BNSF capacity study tells us we also need to focus on:
 - Colton to Riverside grade separations
 - Completion of triple track LA/Fullerton/San Bernardino
 - Construction of key highway/rail grade separations throughout the region
 - BNSF understands its role and responsibilities but also knows we need partnerships to make progress